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DuPont Delivers Strong Results in Second Quarter; Increases 2011 Earnings Guidance Sales Gains in all Segments & Regions and Danisco Acquisition Underpin Growth Outlook

**Highlights:** 

- Second-quarter 2011 earnings were \$1.37 per share, up 17 percent versus \$1.17 per share in the prior year, excluding significant items from both periods (see Schedule B). Reported second-quarter 2011 earnings were \$1.29 per share, including significant item charges of \$.08 per share related to the acquisition. Reported second-quarter 2010 earnings were \$1.26 per share.
- Sales increased 19 percent to \$10.3 billion with 11 percent higher local prices, 2 percent higher sales volume, 3 percent currency benefit and a 3 percent net increase from portfolio changes. Sales in developing markets grew 29 percent and represent 30 percent of total sales.
- Strong performances in Agriculture, Performance Chemicals and Safety & Protection, and the acquisition of Danisco contributed to a 20 percent increase in segment pre-tax operating income, excluding significant items.
- The company is on track versus its full-year 2011 productivity targets for fixed costs and working capital. Year-to-date fixed cost productivity totals more than \$180 million.
- The company increased its full-year 2011 earnings outlook, excluding significant items, to a range of \$3.90 to \$4.05 per share. The increase reflects strong second-quarter results, the expectation for continued global economic growth and about \$.05 per share full-year impact from Danisco on an underlying basis. Prior guidance was a range of \$3.65 to \$3.85 per share, excluding the impact of Danisco.

"Our strong second-quarter sales growth across all segments and regions resulted from consistent global execution and customer-focused innovation," said DuPont Chair and CEO Ellen Kullman. "We are increasing our earnings outlook for 2011 based on strong performance year-to-date and confidence in our business plans for the second half of the year. Longer term, we expect additional compelling growth opportunities across our businesses stemming from science-powered innovations and collaboration, including the integration of Danisco's world-class enzymes, fermentation and specialty food ingredients capabilities with DuPont's strong industrial biosciences and nutrition & health offerings."

## **Global Consolidated Sales and Net Income**

Second-quarter 2011 consolidated net sales of \$10.3 billion were 19 percent higher than the prior year reflecting 11 percent higher local prices, 2 percent higher volume, 3 percent favorable currency effect and a 3 percent net increase from portfolio changes. The table below shows regional sales and variances versus the second quarter 2010.

	Th		nths Ended							
		June 30	0, 2011	Pe	Percentage Change Due to:					
				Local						
			%	Currency	Currency		Portfolio/			
(Dollars in billions)		\$	Change	Price	Effect	Volume	Other			
U.S.	\$	4.1	14	9		1	4			
EMEA*		2.6	22	9	8	1	4			
Asia Pacific		2.3	26	16	4	4	2			
Latin America		0.9	28	12	3	11	2			
Canada		0.4	3	5	4	(7)	1			
Total Consolidated Sales	\$	10.3	19	11	3	2	3			

\* Europe, Middle East & Africa

Second-quarter 2011 net income attributable to DuPont increased 5 percent to \$1,218 million versus \$1,159 million in 2010. Excluding significant items, net income attributable to DuPont of \$1,299 million increased \$227 million, or 21 percent, from \$1,072 million in the second quarter 2010. The increase principally reflects higher selling prices, increased sales volume and currency benefit, partly offset by higher raw material, energy, and freight costs. The table below shows year-over-year earnings per share (EPS) variances for the

second quarter.

EPS ANALYSIS	
	<u>2Q</u>
EPS 2010	\$1.26
Less: significant items (schedule B)	.09
EPS 2010 – Excluding significant items	\$1.17
Local prices	.80
Variable cost*	(.46)
Volume	.06
Fixed cost*	(.19)
Currency	.07
Other**	(.02)
Higher shares outstanding	(.04)
Income tax	(.03)
Danisco impact***	<u>.01</u>
EPS 2011 – Excluding significant items Significant items - (schedule B)	\$1.37 (.08)
Significant items (schedule b)	(.00)
EPS 2011	\$1.29
* Excludes volume and currency impact	ts
** Principally absence of prior-year asse	t sales and higher
interest expense, partly offset by exchange	ange gains <sup>–</sup>
*** After interest expense and additional	
depreciation/amortization expense rel	
value step-up of acquired long-lived D	anisco assets

# **Business Segment Performance**

The table below shows second quarter 2011 segment sales and related variances versus the prior year.

SEGMENT SALES* (Dollars in billions)	Three Months Ended June 30, 2011			Per	centage Cha Due to:	ange
		\$	% Change	USD Price	Volume	Portfolio and Other
Agriculture	\$	<u>•</u> 3.0	<u>70 Change</u> 10	6	4	-
Electronics & Communications		0.9	36	27	9	-
Industrial Biosciences		0.1	nm	nm	nm	nm
Nutrition & Health		0.5	64	4	2	58
Performance Chemicals		2.0	27	28	(1)	-
Performance Coatings		1.1	15	14	1	-
Performance Materials		1.7	11	14	(2)	(1)
Safety & Protection		1.0	21	6	7	8

\* Segment sales include transfers

Segment pre-tax operating income (PTOI) for second quarter 2011 was \$1,943 million compared to second quarter 2010 PTOI of \$1,655 million. Excluding significant items, PTOI was \$1,993 million, a 20 percent improvement from prior year, as shown in the table below.

SEGMENT PTOI excluding Significant Items*					C	hange v	ersus 2010				
(Dollars in millions)	2Q	2011	2Q 2010		2Q 2010		2Q 2010			\$	%
Agriculture	\$	826	\$	746	\$	80	11%				
Electronics & Communications		103		108		(5)	-5%				
Industrial Biosciences		10		-		10	nm				
Nutrition & Health		38		16		22	138%				
Performance Chemicals		503		274		229	84%				
Performance Coatings		73		75		(2)	-3%				
Performance Materials		254		261		(7)	-3%				
Safety & Protection		143		121		22	18%				
Other		(37)		(16)		(21)	nm				
	\$ 1	,913	\$	1,585	\$	328	21%				
Pharmaceuticals		80		70		10	14%				
Total Segment PTOI	\$ 1	,993	\$	1,655	\$	338	20%				

\* See schedules B and C for listing of significant items and their impact by segment.

In view of the company's expanded business portfolio following the Danisco acquisition, two new reportable segments have been added: Industrial Biosciences and Nutrition & Health. The Industrial Biosciences segment includes Danisco's enzyme business and DuPont<sup>™</sup> Sorona<sup>®</sup> and Bio-PDO<sup>TM</sup> businesses, previously reported in Other. The new Nutrition & Health segment contains Danisco's food ingredients business and DuPont's Nutrition & Health business previously reported as part of the Agriculture & Nutrition segment. The former Agriculture & Nutrition segment, now renamed Agriculture, includes the seed and crop protection businesses. The following is a summary of business results for each of the company's reportable segments, comparing second quarter 2011 with second quarter 2010, for sales and PTOI excluding significant items. References to selling price are on a U.S. dollar basis, including the impact of currency.

**Agriculture** – Sales of \$3.0 billion were up \$264 million, or 10 percent, reflecting 6 percent price gains and 4 percent volume gains. Pioneer seed growth was led by strong market performance in North America spanning volume, price and portfolio gains. Crop Protection sales increased across all product lines more than offsetting the impact of divested businesses. PTOI for the quarter of \$826 million grew 11 percent on higher sales, partly offset by the impact of portfolio changes.

First-half sales of \$6.5 billion grew 15 percent with 9 percent higher volume, 5 percent price gains and 1 percent favorable impact of portfolio changes. Pioneer seed business delivered volume and price gains in North America and Europe. Crop Protection sales growth was underpinned by continued strong Rynaxypyr® sales, solid herbicide and picoxystrobin fungicide growth, partly offset by the impact of divested businesses. PTOI for the first half of \$1.9 billion grew 16 percent on higher sales.

**Electronics & Communications** – Sales of \$891 million were up 36 percent, with 27 percent higher selling prices, primarily pass-through of metals prices, and 9 percent higher volume. Volume growth was fueled by strong demand for photovoltaics and consumer electronics in Asia Pacific. PTOI of \$103 million decreased \$5 million reflecting increased spending for photovoltaics growth initiatives and extreme volatility of metals pricing which reduced PTOI by about \$20 million.

**Industrial Biosciences** – Sales of \$123 million and PTOI of \$10 million primarily reflect the acquisition of Danisco's enzyme business. PTOI included approximately \$2 million of amortization expense associated with the fair value step-up of intangible assets acquired as part of the acquisition.

Nutrition & Health – Sales of \$486 million were up \$189 million, or 64 percent, with a 58 percent increase from the acquisition of Danisco's food ingredients business, 4 percent higher selling prices and 2 percent volume growth. PTOI of \$38 million increased \$22 million, primarily due to the acquisition. PTOI included approximately \$7 million of amortization expense associated with the fair value step-up of intangible assets acquired as part of the acquisition.

**Performance Chemicals** – Sales of \$2.0 billion were up 27 percent, with 28 percent higher selling prices and 1 percent lower volume. Sales increased substantially across all major regions. Higher selling prices stemmed from strong global demand for titanium dioxide, refrigerants, fluoroproducts and industrial chemicals, and more than offset raw material increases. Lower volume reflects weather-related supply disruptions in industrial chemicals. PTOI was \$503 million, increasing \$229 million on strong sales performance.

**Performance Coatings** – Sales of \$1.1 billion were up 15 percent, with 14 percent higher selling prices and 1 percent higher volume. Higher selling prices reflect pricing actions across all market segments to offset higher raw material costs along with a favorable currency impact. Strong demand continued in industrial coatings, particularly in North American heavy-duty truck markets. PTOI of \$73 million decreased slightly as higher sales were offset by higher raw material, energy and freight costs.

**Performance Materials** – Sales of \$1.7 billion were up 11 percent, with 14 percent higher selling prices, partially offset by 2 percent lower volume and a 1 percent reduction from a portfolio change. Ongoing demand in electronic, packaging and automotive markets led to favorable pricing in all regions. Lower

volume reflects supply constraints due to production outages, as well as supply chain disruptions as a result of the Japan earthquake. PTOI of \$254 million decreased slightly due to the absence of a \$27 million benefit from a gain on the sale of a business and an insurance recovery in the prior year and lower volume, partially offset by higher selling prices.

**Safety & Protection** – Sales of \$1.0 billion were up 21 percent, with an 8 percent increase from a portfolio change as a result of the MECS acquisition, 7 percent higher volume and 6 percent higher selling prices. Higher volume reflects continued growth from increased demand for aramid and nonwoven products in industrial and public sector markets across all major regions. Higher selling prices primarily reflect pricing actions taken to offset increases in raw material costs. PTOI of \$143 million increased significantly, primarily driven by the portfolio change and a favorable currency impact, partially offset by higher spending for the Kevlar<sup>®</sup> expansion at Cooper River.

Additional information is available on the DuPont Investor Center website at www.dupont.com.

## **Outlook**

The company increased its full-year 2011 earnings outlook, excluding significant items, to a range of \$3.90 to \$4.05 per share. The increase reflects strong second-quarter results, the expectation for continued global economic growth and about \$.05 per share full-year operating earnings from Danisco on an underlying basis. Prior guidance was a range of \$3.65 to \$3.85 per share, excluding the impact of Danisco.

The company's estimate for the impact of the Danisco acquisition on full-year reported earnings is now a reduction of \$.18 to \$.29 per share, versus the previous estimate of a \$.30 to \$.45 per share reduction. The current view is based on anticipated full-year Danisco operating earnings of about \$.05 per share and significant item charges related to the acquisition estimated to be \$.23 to \$.34 per share. In addition to these Danisco charges, the company expects a \$.03 per share significant item charge in the third quarter associated with a licensing agreement.

### **Use of Non-GAAP Measures**

Management believes that certain non-GAAP measurements are meaningful to investors because they provide insight with respect to ongoing operating results of the company. Such measurements are not recognized in accordance with generally accepted accounting principles (GAAP) and should not be viewed as an alternative to GAAP measures of performance. Reconciliations of non-GAAP measures to GAAP are provided in schedules C and D.

DuPont (<u>www.dupont.com</u>) is a science-based products and services company. Founded in 1802, DuPont puts science to work by creating sustainable solutions essential to a better, safer, healthier life for people everywhere. Operating in more than 90 countries, DuPont offers a wide range of innovative products and services for markets including agriculture and food; building and construction; communications; and transportation.

Forward-Looking Statements: This news release contains forward-looking statements which may be identified by their use of words like "plans," "expects," "will," "believes," "intends," "estimates" or other words of similar meaning. All statements that address expectations or projections about the future, including statements about the company's growth strategy, product development, regulatory approval, market position, anticipated benefits of acquisitions, outcome of contingencies, such as litigation and environmental matters, expenditures and financial results, are forward-looking statements. Forward-looking statements also involve risks and uncertainties, many of which are beyond the company's control. Some of the important factors that could cause the company's actual results to differ materially from those projected in any such forward-looking statements are: fluctuations in energy and raw material prices; failure to develop and market new products and optimally manage product life cycles; significant litigation and environmental matters; such as acts of sabotage, terrorism or war, weather events and natural disasters; inability to protect and enforce the company's intellectual property rights; and integration of acquired businesses and completion of divestitures of underperforming or non-strategic assets or businesses. The company undertakes no duty to update any forward-looking statements as a result of future developments or new information.

### E. I. du Pont de Nemours and Company Consolidated Income Statements (Dollars in millions, except per share amounts )

### SCHEDULE A

	Three Months Ended June 30,						onths Ended une 30,		
	2011 2010		2011 2010 2011		2011		2010		
Net sales	\$	10,264	\$	8,616	\$	20,298	\$	17,100	
Other income, net <sup>(a)</sup>		229		464		254		824	
Total		10,493		9,080		20,552		17,924	
Cost of goods sold and other operating charges <sup>(a)</sup>		7,191		5,984		14,022		11,780	
Selling, general and administrative expenses		1,136		1,021		2,163		2,014	
Research and development expense		462 115		404	861			769 206	
Interest expense			103			215			
Total		8,904		7,512		17,261		14,769	
Income before income taxes		1,589		1,568		3,291		3,155	
Provision for income taxes <sup>(a)</sup>		360		400		618		850	
Net income		1,229		1,168		2,673		2,305	
Less: Net income attributable to noncontrolling interests		11		9		24		17	
Net income attributable to DuPont	\$	1,218	\$	1,159	\$	2,649	\$	2,288	
Basic earnings per share of common stock	\$	1.31	\$	1.27	\$	2.85	\$	2.52	
Diluted earnings per share of common stock	\$	1.29	\$	1.26	\$	2.80	\$	2.50	
Dividends per share of common stock	\$	0.41	\$	0.41	\$	0.82	\$	0.82	
Average number of shares outstanding used in earnings per share (EPS) calculation: Basic Diluted		,798,000 ,987,000		7,099,000 4,548,000		7,860,000 2,461,000		6,289,000 3,216,000	

(a) See Schedule B for detail of significant items.

# E. I. du Pont de Nemours and Company Condensed Consolidated Balance Sheets

(Dollars in millions, except per share amounts)

# **SCHEDULE A (continued)**

SCHEDULE A (continued)	June 30, 2011		Dec	ember 31, 2010	
Assets					
Current assets					
Cash and cash equivalents	\$	2,268	\$	4,263	
Marketable securities		214		2,538	
Accounts and notes receivable, net		9,368		5,635	
Inventories		6,049		5,967	
Prepaid expenses		166		122	
Deferred income taxes		638		534	
Total current assets		18,703		19,059	
Property, plant and equipment, net of accumulated depreciation					
(June 30, 2011 - \$19,146; December 31, 2010 - \$18,628)		13,185		11,339	
Goodwill		5,550		2,617	
Other intangible assets		5,494		2,704	
Investment in affiliates		1,084		1,041	
Other assets		3,720		3,650	
Total	\$	47,736	\$	40,410	
Liabilities and Stockholders' Equity					
Current liabilities					
Accounts payable	\$	3,767	\$	4,360	
Short-term borrowings and capital lease obligations	-	2,336	Ŧ	133	
Income taxes		516		225	
Other accrued liabilities		3,922		4,671	
Total current liabilities		10,541		9,389	
Long-term borrowings and capital lease obligations		12,460		10,137	
Other liabilities		11,059		11,026	
Deferred income taxes		1,174		115	
Total liabilities		35,234		30,667	
Commitments and contingent liabilities					
Stockholders' equity					
Preferred stock		237		237	
Common stock, \$0.30 par value; 1,800,000,000 shares authorized; issued at June 30, 2011 - 1,018,112,000; December 31, 2010 - 1,004,351,000		305		301	
Additional paid-in capital		9,978		9,227	
Reinvested earnings		13,683		12,030	
Accumulated other comprehensive loss		(5,453)		(5,790)	
Common stock held in treasury, at cost (87,041,000 shares		(0,000)		(0,000)	
at June 30, 2011 and December 31, 2010)		(6,727)		(6,727)	
Total DuPont stockholders' equity		12,023		9,278	
Noncontrolling interests		479		465	
Total equity		12,502		9,743	
Total	\$	47,736	\$	40,410	

# E. I. du Pont de Nemours and Company Condensed Consolidated Statement of Cash Flows (Dollars in millions)

# **SCHEDULE A (continued)**

		Six Mont June			
		2011		2010	
Cash provided by (used for) operating activities	\$	(644)	\$	(424)	
Investing activities					
Purchases of property, plant and equipment		(741)		(500)	
Investments in affiliates		(27)		(54)	
Payments for businesses (net of cash acquired)		(6,264)		-	
Net (increase) decrease in short-term financial instruments		2,404		253	
Other investing activities - net		(408)		576	
Cash provided by (used for) investing activities		(5,036)		275	
Financing activities					
Dividends paid to stockholders		(767)		(748)	
Net increase (decrease) in borrowings		3,823		(831)	
Repurchase of common stock		(272)		-	
Proceeds from exercise of stock options		768		33	
Other financing activities - net		(22)		2	
Cash provided by (used for) financing activities		3,530		(1,544)	
Effect of exchange rate changes on cash		155		(113)	
Increase (decrease) in cash and cash equivalents		(1,995)		(1,806)	
Cash and cash equivalents at beginning of period		4,263		4,021	
Cash and cash equivalents at end of period	\$ 2,268 \$			2,215	

## E. I. du Pont de Nemours and Company Schedule of Significant Items (Dollars in millions, except per share amounts)

### SCHEDULE B

## SIGNIFICANT ITEMS

	Pre	Pre-tax After-t		r-tax	(\$ Per )	Share)
	2011	2010	2011 2010		2011	2010
<u>1st Quarter - Total</u>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<u>2nd Quarter</u> Transaction costs related to the acquisition of Danisco <sup>(a)</sup>	(103)	_	(81)	_	(0.08)	_
Adjustment of interest and accruals	(100)		(01)		(0.00)	
related to income tax settlements <sup>(b)</sup> 2nd Quarter - Total	\$ (103)	59 \$59	- \$ (81)	87 \$87	\$ (0.08)	0.09 \$ 0.09
Year-to-date - Total <sup>(c)</sup>	\$ (103)	\$ 59	\$ (81)	\$ 87	\$ (0.09)	\$ 0.10

(a) Second quarter and full year 2011 included charges related to the Danisco acquisition of \$(103) recorded in Cost of goods sold and other operating charges. These charges included \$(60) of transaction costs and a \$(43) charge related to the fair value stepup of inventories that were acquired from Danisco and sold in the second quarter 2011. Pre-tax charges by segment were: Industrial Biosciences - \$(17) and Nutrition & Health - \$(33). The remaining fair value step-up of inventories acquired from Danisco of \$132 is expected to be expensed in 2011 as these inventories are sold.

(b) Second quarter and full year 2010 includes benefits for the adjustment of accrued interest of \$59 (\$38 after-tax) recorded in Other income, net and the adjustment of income tax accruals of \$49 associated with settlements of prior year tax contingencies.

(c) Earnings per share for the year does not equal the sum of quarterly earnings per share due to changes in average share calculations.

See Schedule C for detail by segment.

## E. I. du Pont de Nemours and Company Consolidated Segment Information (Dollars in millions)

## SCHEDULE C

		nths Ended e 30,	Six Mont June	
SEGMENT SALES <sup>(1)</sup>	2011	2010	2011	2010
Agriculture	\$ 2,997	\$ 2,733	\$ 6,501	\$ 5,674
Electronics & Communications	891	657	1,702	1,288
Industrial Biosciences	123	-	123	-
Nutrition & Health	486	297	810	598
Performance Chemicals	1,995	1,569	3,792	2,983
Performance Coatings	1,105	962	2,098	1,864
Performance Materials	1,745	1,576	3,452	3,110
Safety & Protection	1,025	845	1,990	1,634
Other	1	57	37	105
Total Segment sales	\$ 10,368	\$ 8,696	\$ 20,505	\$ 17,256
Elimination of transfers	(104)	(80)	(207)	(156)
Consolidated net sales	\$ 10,264	\$ 8,616	\$ 20,298	\$17,100

(1) Sales for the reporting segments include transfers.

#### E. I. du Pont de Nemours and Company Consolidated Segment Information (Dollars in millions)

## SCHEDULE C (continued)

	Three Mor June	Six Months Ended June 30,				
PRE-TAX OPERATING INCOME/(LOSS) (PTOI)	2011	2011 2010		2010 2011		2010
Agriculture	\$ 826	\$ 746	\$ 1,937	\$ 1,669		
Electronics & Communications	103	108	214	213		
Industrial Biosciences	(7)	-	(7)	-		
Nutrition & Health	5	16	30	34		
Performance Chemicals	503	274	897	464		
Performance Coatings	73	75	138	120		
Performance Materials	254	261	542	491		
Safety & Protection	143	121	288	223		
Pharmaceuticals	80	70	130	291		
Other	(37)	(16)	(101)	(47)		
Total Segment PTOI	1,943	1,655	4,068	3,458		
Net exchange gains (losses) <sup>(1)</sup>	4	105	(139)	135		
Corporate expenses & net interest	(358)	(192)	(638)	(438)		
Income before income taxes	\$ 1,589	\$ 1,568	\$ 3,291	\$ 3,155		

	Three Months Ended June 30,					Six Months Ended June 30,			
SIGNIFICANT ITEMS BY SEGMENT (PRE-TAX) <sup>(2)</sup>	201	1	201	0	20	011	2010		
Agriculture	\$	-	\$ -		\$	-	\$	-	
Electronics & Communications		-		-		-		-	
Industrial Biosciences	(	(17)		-		(17)		-	
Nutrition & Health	(	(33)		-		(33)		-	
Performance Chemicals		-		-		-		-	
Performance Coatings		-		-		-		-	
Performance Materials		-		-		-		-	
Safety & Protection		-		-		-		-	
Pharmaceuticals		-		-		-		-	
Other		-		-		-		-	
Total significant items by segmen	\$ (	(50)	\$	-	\$	(50)	\$	-	

	Three Mor June	Six Months Ended June 30,		
PTOI EXCLUDING SIGNIFICANT ITEMS	2011	2010	2011	2010
Agriculture	\$ 826	\$ 746	\$ 1,937	\$ 1,669
Electronics & Communications	103	108	214	213
Industrial Biosciences	10	-	10	-
Nutrition & Health	38	16	63	34
Performance Chemicals	503	274	897	464
Performance Coatings	73	75	138	120
Performance Materials	254	261	542	491
Safety & Protection	143	121	288	223
Pharmaceuticals	80	70	130	291
Other	(37)	(16)	(101)	(47)
Total Segment PTOI excluding significant items	\$ 1,993	\$ 1,655	\$ 4,118	\$ 3,458

(1) Gains and losses resulting from the company's hedging program are largely offset by associated tax effects. See Schedule D for additional information.

(2) See Schedule B for detail of significant items.

#### E. I. du Pont de Nemours and Company Reconciliation of Non-GAAP Measures (Dollars in millions, except per share amounts)

#### SCHEDULE D

## Summary of Earnings Comparisons

	Three Months Ended June 30,					Six	x Months Ended June 30,				
		2011		% 2010 Change		2011		2010		% Change	
Segment PTOI Significant items (benefit) charge included in PTOI (per Schedule C)	\$	1,943 50	\$	1,655	17%	\$	4,068 50	\$	3,458	18%	
Segment PTOI excluding significant items	\$	1,993	\$	1,655	20%	\$	4,118	\$	3,458	19%	
Net income attributable to DuPont Significant items (benefit) charge included in net income	\$	1,218	\$	1,159	5%	\$	2,649	\$	2,288	16%	
attributable to DuPont (per Schedule B) Net income attributable to DuPont	¢	81	¢	(87)	21%	¢	81	¢	(87)	24%	
excluding significant items	<u> </u>	;	\$			\$	2,730	\$			
EPS Significant items (benefit) charge included in EPS (per Schedule B) EPS excluding significant items	\$ \$	1.29 0.08 1.37	\$ \$	1.26 (0.09) 1.17	2% 17%	\$ \$	2.80 0.09 2.89	\$ \$	2.50 (0.10) 2.40	12% 20%	
Average number of diluted shares outstanding	943	3,987,000	914	,548,000	3.2%	942	,461,000	913	,216,000	3.2%	

## Reconciliation of Earnings Per Share (EPS) Outlook

	Year E	Year Ended					
	Deceml	December 31,					
	2011	2010					
	Outlook	Actual					
Earnings per share - excluding significant items	\$3.90 to \$4.05	\$ 3.28					
Danisco acquisition related costs	(0.23) to (0.34)	-					
Charge related to a licensing agreement	(0.03)	(0.03)					
Adjustments of interest and accruals related to income tax							
settlements and tax valuation allowances	-	0.14					
Loss on early extinguishment of debt	-	(0.13)					
Reversal of accruals related to the 2008 and							
2009 restructuring reserves	-	0.02					
Reported EPS	\$3.53 to \$3.79	\$ 3.28					

### E. I. du Pont de Nemours and Company Reconciliation of Non-GAAP Measures (Dollars in millions, except per share amounts)

#### SCHEDULE D

### Reconciliations of Adjusted EBIT / EBITDA to Consolidated Income Statements

	Three Months Ended June 30,					nths Ended ne 30,			
	2011			2010	2011		1 20		
ome before income taxes ss: Net income attributable to noncontrolling interests d: Interest expense justed EBIT	\$	1,589 11 115 1,693	\$	1,568 9 103 1,662	\$	3,291 24 215 3,482	\$	3,155 17 206 3,344	
Add: Depreciation and amortization Adjusted EBITDA	\$	383 2,076	\$	355 2,017	\$	744 4,226	\$	721 4,065	

### **Calculation of Free Cash Flow**

	Six Months Ended					
	June 30, 2011 20					
Cash provided by (used for) operating activities	\$	(644)	\$	(424)		
Less: Purchases of property, plant and equipment		741		500		
Free cash flow	\$	(1,385)	\$	(924)		

### **Reconciliations of Fixed Costs as a Percent of Sales**

	Three Months Ended June 30,					Six Months Ended June 30,			
		2011 2010		2010	2011			2010	
Total charges and expenses - consolidated income statements Remove:	\$	8,904	\$	7,512	\$	17,261	\$	14,769	
Interest expense		(115)		(103)		(215)		(206)	
Variable costs <sup>(1)</sup>		(4,936)		(4,119)		(9,658)		(8,104)	
Significant items - benefit (charge) <sup>(2)</sup>		(103)		-		(103)		-	
Fixed costs	\$	3,750	\$	3,290	\$	7,285	\$	6,459	
Consolidated net sales	\$	10,264	\$	8,616	\$	20,298	\$	17,100	
Fixed costs as a percent of consolidated net sales		36.5%		38.2%		35.9%		37.8%	

(1) Includes variable manufacturing costs, freight, commissions and other selling expenses which vary with the volume of sales.

(2) See Schedule B for detail of significant items.

#### E. I. du Pont de Nemours and Company Reconciliation of Non-GAAP Measures (Dollars in millions, except per share amounts)

#### SCHEDULE D (continued)

#### Exchange Gains/Losses

The company routinely uses forward exchange contracts to offset its net exposures, by currency, related to the foreign currency denominated monetary assets and liabilities of its operations. The objective of this program is to maintain an approximately balanced position in foreign currencies in order to minimize, on an after-tax basis, the effects of exchange rate changes. The net pre-tax exchange gains and losses are recorded in Other income, net on the Consolidated Income Statements and are largely offset by the associated tax impact.

	Three Months Ended June 30,			Six Months June 3				
	2011 2010			2011			2010	
Subsidiary/Affiliate Monetary Position Gain (Loss)								
Pre-tax exchange gains (losses) (includes equity affiliates)	\$	55	\$	(223)	\$	285	\$	(408)
Local tax benefits (expenses)		(10)		(12)		(5)		(22)
Net after-tax impact from subsidiary exchange gains (losses)	\$	45	\$	(235)	\$	280	\$	(430)
Hedging Program Gain (Loss)								
Pre-tax exchange gains (losses)	\$	(51)	\$	328	\$	(424)	\$	543
Tax benefits (expenses)		17		(114)		147		(189)
Net after-tax impact from hedging program exchange gains (losses)	\$	(34)	\$	214	\$	(277)	\$	354
Total Exchange Gain (Loss)								
Pre-tax exchange gains (losses)	\$	4	\$	105	\$	(139)	\$	135
Tax benefits (expenses)		7		(126)		142		(211)
Net after-tax exchange gains (losses)	\$	11	\$	(21)	\$	3	\$	(76)

As shown above, the "Total Exchange Gain (Loss)" is the sum of the "Subsidiary/Affiliate Monetary Position Gain (Loss)" and the "Hedging Program Gain (Loss)."

#### Reconciliation of Base Income Tax Rate to Effective Income Tax Rate

Base income tax rate is defined as the effective income tax rate less the effect of exchange gains/losses, as defined above, and significant items.

	Three Mo Jun		Ionths Ended June 30,		
	2011	2011 2010		2010	
Income before income taxes	\$ 1,589	\$ 1,568	\$ 3,291	\$ 3,155	
Add: Significant items - (benefit) charge <sup>(1)</sup>	103	(59)	103	(59)	
Less: Net exchange gains (losses)	4	105	(139)	135	
Income before income taxes, significant items and exchange gains/losses	\$ 1,688	\$ 1,404	\$ 3,533	\$ 2,961	
Provision for income taxes	\$ 360	\$ 400	\$ 618	\$ 850	
Add: Tax benefit (expenses) on significant items	22	28	22	28	
Tax benefits (expenses) on exchange gains/losses	7	(126)	142	(211)	
Provision for income taxes, excluding taxes on significant items					
and exchange gains/losses	\$ 389	\$ 302	\$ 782	\$ 667	
Effective income tax rate	22.7%	25.5%	18.8%	26.9%	
Significant items effect	(0.1)%	2.9%	0.1%	1.5%	
Tax rate before significant items	22.6%	28.4%	18.9%	28.4%	
Exchange gains (losses) effect	0.4%	(6.9)%	3.2%	(5.9)%	
Base income tax rate	23.0%	21.5%	22.1%	22.5%	

(1) See Schedule B for detail of significant items.

## E. I. du Pont de Nemours and Company Danisco Opening Balance Sheet (Dollars in millions, except per share amounts )

## SCHEDULE E

The Danisco acquisition was valued at \$6,417, plus net debt assumed of \$617. The following table summarizes the fair value of the assets acquired and liabilities assumed as of the acquisition date. These amounts represent the preliminary allocation of the purchase price. Final determination of the fair value may result in further adjustments to the values presented below.

Net working capital, including inventory step-up <sup>(1)</sup>	\$ 795
Property, plant and equipment (PP&E) <sup>(2)</sup>	1,720
Goodwill	2,925
Definite-lived intangible assets <sup>(3)</sup>	1,857
Indefinite-lived intangible assets	1,002
Net debt	(617)
Deferred income taxes <sup>(4)</sup>	(1,060)
Other liabilities, net of other assets	(205)
Net assets acquired	\$ 6,417

- The fair value of inventories acquired included a step-up in the value of \$175, of which \$43 was expensed to cost of goods sold and other operating charges in the second quarter and the remaining amount is expected to be expensed in 2011. The step-up in the value of inventories acquired by segment were: Industrial Biosciences \$70 and Nutrition & Health \$105.
- (2) The fair value of PP&E acquired included a step-up in the value of \$607. The depreciation expense related to this step-up in value for the full-year 2011 by segment is expected to be: Industrial Biosciences \$9 and Nutrition & Health \$18.
- (3) The amortization expense related to the fair value step-up of definite-lived intangible assets for the full-year 2011 by segment is expected to be: Industrial Biosciences \$11 and Nutrition & Health \$51.
- (4) The deferred income tax liabilities assumed represent the adjustments for the tax impact of fair value adjustments, primarily relating to the definite-lived intangible assets.